

Director Chartering for herning shipping

**Do you want to be responsible for a vital position in an international environment?
Do you thrive on building lasting strategic relationships with existing and new customers?
herning shipping is looking for a strong, proactive leader to head our chartering
department, based either in Copenhagen or Herning.**

The Challenge

You will head the chartering department which employs 7 enthusiastic and dedicated employees. You will drive and assume responsibility for all chartering activities including taking charge of strategic market development actions. As our new Director Chartering you are expected to maintain and strengthen relationships with existing customers together with creating strategic, long term relationships with new customers resulting in expansion of short sea operations. The position reports to Vice President, Commercial.

The Tasks

As Director for our chartering department you will use a great deal of your time on strengthening customer relations. Your business is to understand the customer's business thus creating lasting strategic bonds. This goes for both new and existing customers. You take action to improve our in and out chartering ability and to ensure vessel utility. Being a true leader you secure a smooth performance in the department and by driving continuous improvement actions ensuring motivation, inspiration and team spirit in the department.

Your Profile

Ideally, you held a similar position with experience from the short sea chemical segment. Alternatively, you have 10 + years of experience from a related position in the shipping industry. You are a self-motivated

and proactive leader equipped with a strong personal drive and excellent communication and negotiation skills. Being a modern leader you possess the ability to carry out substantial change processes by thinking and acting with a strategic mindset to create even closer relationships to existing and new customers. A higher education e.g. HD (B.Comm) is considered an advantage. Fluency in both written and spoken English and Danish is required.

The opportunities

The position as Director Chartering is a central and vital role for herning shipping. With a financially strong new owner the company is entering an exiting new era in which you will play an important role. All in all you will be part of an international company with a great culture, strong values and employees possessing the will to win.

For further information on the position please contact Vice President, Commercial Torben Maigaard Nielsen, phone no. +45 2969 8409. Please email your application together with your CV to HR Coordinator Karen Christoffersen, kc@herning-shipping.com no later than February 6, 2012.

herning shipping is supported by an external consultancy firm on this recruitment.

herning shipping a.s.
Theresavej 1, DK-7400 Herning
www.herning-shipping.com

herning shipping



herning shipping a.s. is an internationally operating company owned by Triton. Approximately 400 are employed by the Group of herning shipping companies. The company provides shipping and broker operations and presently controls 40+IMO II Product and Chemical carriers in worldwide service, ranging from 1,500 DWT to 13,000 DWT. herning shipping has its head office in Herning as well as offices in Copenhagen, France and Singapore.